

## **Michel Grosz**

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### **Employment**

2019 – Economist, Federal Trade Commission  
2023 – 2025 Senior Advisor, Office of the Undersecretary and Office of the Chief Economist, U.S.  
Department of Education (detail assignment)  
2017 – 2019 Senior Analyst/PhD Economist, Abt Associates  
2008 – 2011 Research Associate, Urban Institute

### **Education**

2017 PhD, Economics, University of California, Davis  
2012 MA, Economics, University of California, Davis  
2008 BA, Economics, Pomona College

### **Peer-Reviewed Publications**

The Great Recession, College Enrollment, and the Dynamics of Student Debt, (with Tomás Monarrez).  
Forthcoming, *Economics of Education Review*.

Relaxing Electoral Constraints in Local Education Funding (with Ross Milton). *Journal of Policy  
Analysis and Management*, 44(4), 1394-1416.

Amplifying Consumers' Voice: The Federal Trade Commission's Report Fraud Website Redesign, (with  
Devesh Raval). *Marketing Science*, 44(3), 525-545.

Community Colleges and Careers: Evidence from Nursing School Lotteries. *Labour Economics*, 90.  
(2024).

Admissions Policies, Cohort Composition, and Academic Success: Evidence from California. *Journal  
of Human Resources*, 58(4), 1242-1272. (2023)

Selection into Identification in Fixed Effects Models, with Application to Head Start (with Doug Miller  
and Na'ama Shenhav). *Journal of Human Resources*, 58(5), 1523-1566. (2023).

Do Postsecondary Training Programs Respond to the Labor Market?" *Journal of Human Capital*, 16(4),  
461-487. (Winter 2022).

- Capacity and Flexibility in CTE Programs: Program Offerings and Student Success (with Michal Kurlaender and Ann Stevens). *Research in Higher Education*. 63, 14-188. (2022).
- In-State Tuition Policies and the College Decisions of Undocumented Students: Evidence from Colorado (with Annie Hines). *Education Finance and Policy*. 17(2), 232-254. (April 2022).
- The Effect of Local Labor Market Downturns on Postsecondary Enrollment and Program Choice (with Andrew Foote). *Education Finance and Policy*. 15(4), 592-621. (September 2020).
- The Returns to a Large Community College Program: Evidence from Admissions Lotteries. *American Economic Journal: Economic Policy*. 12(1), 1-29. (February 2020).
- Career Technical Education and Labor Market Outcomes: Evidence from California Community Colleges (with Ann Stevens and Michal Kurlaender). *Journal of Human Resources*. 54(4), 986-1036. (October 2019).
- The Effect of Lower Transaction Costs on Disability Insurance Application Rates and Participation (with Andrew Foote and Stephanie Rennane). *Journal of Policy Analysis and Management*. 38(1), 99-123. (January 2019).
- Locate Your Nearest Exit: Mass Layoffs and Local Labor Market Response (with Andrew Foote and Ann Stevens). *Industrial and Labor Relations Review*. 72(1), 101-126. (January 2019).

### **Working Papers**

- Fraudsters Without Borders (with Devesh Raval). Under review.
- Pandemic-Era Shifts in Postsecondary Enrollment (with Rajeev Darolia, Jordan Matsudaira, and Kevin Stange). Revisions requested at *Economics of Education Review*.
- Heterogeneity in School Construction Spending Within Districts, (with Ross Milton).
- Minimum Wages, College Enrollment, and Student Loans, (with Tomás Monarrez).

### **Policy Reports and Other Publications**

- Chesnes, Matthew, Michel Grosz, Paul Koh, Shiva Koohi, and Devesh Raval. 2025. "Economics at the FTC: Labor Markets Research, Misleading Training Claims, A Supermarket Merger, Deception in the Gig Economy, and Loyalty Discounts." *Review of Industrial Organization*.
- Grosz, Michel, Rajeev Darolia, Jordan Matsudaira, and Kevin Stange. 2024. "Trends in Undergraduate Postsecondary Program Enrollment through the COVID-19 Pandemic." US Department of Education OCE Working Paper 2024-005.
- Libassi, CJ, Michel Grosz, Sophie McGuinness, Jordan Matsudaira, and Rajeev Darolia. 2024. "An Overview of Graduate Borrowing and Outcomes." US Department of Education OCE Working Paper 2024-007.
- Kurlaender, Michal, Sherrie Reed, Michel Grosz, Joanna Mathias, and Katherine Hughes. 2021. "A Foot in the Door: Growth in Participation and Equity in Dual Enrollment in California." US Davis Wheelhouse Brief, Volume 6, Number 7.

- Nichols, Austin, Judy Geyer, Michel Grosz, Zachary Epstein, and Michelle Wood. 2020. "Synthesis of Evidence about Stay-at-Work/Return-to-Work (SAW/RTW) and Related Programs." Prepared for the Chief Evaluation Office and Disability Employment Policy, US Department of Labor.
- Reed, Sherrie, Michel Grosz, Michal Kurlaender, and Susanna Cooper. 2021. "A Portrait of Student Parents in the California Community Colleges." UC Davis Wheelhouse Brief, Volume 6, Number 2.
- Grosz, Michel. 2019. "The Mismatch between College Training and Worker Demand." *Inside Higher Ed*.
- Footo, Andrew, Michel Grosz and Ann Stevens. 2015. "How workers exit the labour market after local economic downturns." VoxEU.
- Stevens, Ann, Michal Kurlaender and Michel Grosz. 2015. "Community College Career Technical Education Programs Significantly Increase Earnings." UC Davis Center for Poverty Research Policy Brief, Volume 4, Number 5.
- Comey, Jennifer and Michel Grosz. 2011. "Where Kids Go: The Foreclosure Crisis and Mobility in Washington, D.C." Washington, DC: The Urban Institute.
- Comey, Jennifer and Michel Grosz. 2010. "Smallest Victims of the Foreclosure Crisis: Children in the District of Columbia." Washington, DC: The Urban Institute.
- Comey, Jennifer, Peter Tatian, Rosa Maria Castaneda, Michel Grosz, and Lesley Freiman. 2010. "State of Latinos in the District of Columbia." Report for the District of Columbia Mayor's Office on Latino Affairs. Washington, DC: The Urban Institute.
- Chaudry, Ajay, Juan Pedroza, Heather Sandstrom, Anna Danziger, Michel Grosz, Molly Scott and Sarah Ting. 2011. "Child Care Choices of Low-Income Working Families." Washington, DC: Urban Institute
- Comey, Jennifer, Kaitlin Franks, David Price, Michel Grosz, and Lesley Freiman. 2010. "Every Kid Counts in the District of Columbia: 16th Annual Fact Book 2009." Washington, DC: Annie E Casey Foundation.
- Pettit, Kathryn, Mary Cunningham, G. Thomas Kingsley, Leah Hendey, Jennifer Comey, Liza Getsinger, and Michel Grosz. 2009. "Foreclosures in the Nation's Capital 2009." Prepared for the Fannie Mae Foundation. Washington, DC: The Urban Institute
- Pettit, Kathryn, Mary Cunningham, G. Thomas Kingsley, Leah Hendey, Jennifer Comey, Liza Getsinger, and Michel Grosz. 2009. "Housing in the Nation's Capital 2009." Prepared for the Fannie Mae Foundation. Washington, DC: The Urban Institute.
- Winkler, Mary Kopczynski, Brett Theodos, and Michel Grosz. 2009. "Evaluation Matters: Lessons from Youth-Serving Organizations." Washington, DC: The Urban Institute.
- Comey, Jennifer, David Price, and Michel Grosz. 2008. "Every Kid Counts in the District of Columbia: 15th Annual Fact Book 2008." Washington, DC: Annie E. Casey Foundation.

## **Casework and Policy**

Casework: Career Step LLC

GreyStar et al.  
H&R Block  
Live Nation Entertainment, Inc. and Ticketmaster, LLC  
NTS IT Care, Inc.  
OpenX Technologies, Inc.  
Passport Automotive Group, Inc.  
Vroom, Inc.  
Bamboo Claims (Kohl's Inc.; Walmart, Inc.)  
COVID PPE (QYK Brands LLC d/b/a Glowwy; American Screening, LLC; Zaappaaz LLC)

Policy: FTC Green Guides  
Rule on Unfair or Deceptive Rental Housing Fee Practices  
Financial Value Transparency and Gainful Employment Rule (US Dept. of Education)

### **Awards, Fellowships, and Grants**

2020 Reviewer of the Year, *Education Finance and Policy*  
2018 Emerging Education Policy Scholar, Fordham Institute and AEI  
2017 Job Market Fellowship, UC Davis Economics  
2017 Emerging Scholars Award, University of California Center Sacramento, Honorable Mention  
2016 APPAM Poster Session Award, Second Place  
2015 Western Economic Association Dissertation Workshop, Invited Participant  
2015 National Academy of Education/Spencer Dissertation Fellowship  
2015 AERA Minority Fellowship in Education Research (declined)  
2014 NBER Disability Research Center, Project NB15-04  
2009 Urban Institute President's Award for Most Outstanding Research Publication

### **Seminar and Conference Presentations (including scheduled)**

2027 University of Colorado-Boulder  
2026 UNC-Chapel Hill, UC Davis, FTC Microeconomics Conference  
2025 Association for Education Finance and Policy (AEFP), Association for Public Policy Analysis and Management (APPAM), FTC Microeconomics Conference  
2024 US Department of Education, APPAM  
2023 AEFP, Society of Government Economists (SGE), NBER Education Meetings, US Department of Education, DC Econ of Ed Working Group, APPAM  
2022 American Economic Association (AEA), APPAM, AEFP, SGE  
2021 AEA, Washington & Lee University, Virginia Military Institute, Society of Labor Economists (SOLE), Federal Trade Commission, APPAM  
2020 American University School of Public Affairs, University College Dublin, Society for Research on Educational Effectiveness (SREE), Washington Area Labor Economics Symposium (WALEs), AEFP, SGE, Center for Economic Growth and Opportunity, UC Davis Economics Alumni Conference, Wheelhouse Scholars Retreat, APPAM

2019 Pepperdine University, FTC, Wheelhouse Scholars Retreat, DC Econ of Ed Working Group, AEFPP, AEA

2018 American University, University of Delaware, Southern Economic Association (SEA), APPAM, DC Econ of Ed Working Group, SGE

2017 Southern California Conference in Applied Microeconomics, Center for Analysis of Postsecondary Education and Employment (CAPSEE), Abt Associates, IMPAQ International, Institute for Defense Analyses, Analysis Group, University of Illinois College of Education, US Naval Academy

2016 APPAM, Pomona College, University of Nevada-Reno, All California Labor Economics (poster), American Educational Research Association (AERA), National Academy of Education Spring Retreat, UC Davis Interdisciplinary Graduate/Professional Student Symposium

2015 National Academy of Education Fall Retreat, Western Economics Association (WEAI), UC Davis IFHA Symposium, AEFPP, SEA

2014 APPAM, CAPSEE, WEAI, SREE

2013 APPAM, The College Board Forum

### **Referee and Review Service**

Referee: AERA Open, American Economic Journal: Economic Policy; Contemporary Economic Policy; Demographic Research, Economic Development Quarterly, Ecological Economics; Economic Change and Restructuring, Economic Inquiry, Economic Journal, Economics of Education Review, Education Economics, Education Finance and Policy, Educational Evaluation and Policy Analysis, FTC Working Paper Series, Industrial Relations, Journal of Human Capital, Journal of Human Resources, Journal of Labor Economics, Journal of Policy Analysis and Management, Journal of Public Economics, Journal of Research on Educational Effectiveness, Journal of the European Economic Association, Labour Economics, Oxford Bulletin of Economics and Statistics, Pediatrics, Quarterly Journal of Economics, Research in Higher Education, Review of Economics and Statistics, Review of Higher Education

Review: AEFPP Conference, APPAM Conference (Education Program Chair), FTC Microeconomics Conference, National Science Foundation (NSF), Public Policy Institute of California, SREE Conference; UC Davis Center for Poverty Research

### **Teaching Experience**

Adjunct Professorial Lecturer, American University, School of Public Affairs  
Public Managerial Economics (PUAD 630)

Associate Instructor, University of California, Davis  
Economics of Education (ECN 152)

Teaching Assistant, University of California, Davis  
Principles of Microeconomics (ECN 1A) (x2)  
Principles of Macroeconomics (ECN 1B) (x2)

Money and Banking (ECN 135)

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